



M.S. Hi-Tech



Graybar®

works to your advantage

M.S. Hi-Tech, Inc. & Graybar Strategic Partnership Announcement

We are pleased to announce the launching of a new partnership between SDB Certified Partner M.S. Hi-Tech & Graybar in support of laboratories, universities and transportation municipalities.

Our Mission: The strategic relationship between the ICPT/DOE Lab Organization, M.S. Hi-Tech and Graybar is geared to provide the most cost effective, time saving product and service solutions. We are currently supporting customers such as Brookhaven National Laboratory, New York City Transit Authority, MTA Bus, MTA Bridge and Tunnel, Jefferson Lab, LIRR, and Metro-North-RR.

Your dedicated M.S. Hi-Tech and Graybar team is fully trained to support your local lab requirements and product needs. **ON-SITE TRAINING:** Department and one-on-one Punchout catalog, new product and technology training sessions available at your request.

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Please feel free to contact your M.S. Hi-Tech team member via email for quotations and customer service related needs and requirements

M.S. Hi-Tech: Your Electronic Component Distributor and Solution Provider for over 30 years, continuing to evolve in this dynamic industry to meet the latest demands in technology and design. The sales team at M.S. Hi-Tech understands customer’s demands and provides a wealth of knowledge in procurement solutions that span multiple industries. We support both small and large orders alike with an emphasis on customer service. With strategic alliances in place with industry giants and a host of leading electronic component manufacturers, M.S. Hi-Tech offers our customers beneficial service solutions at competitive prices! Our ISO 9001:2015 Certified warehouse is well equipped to provide efficient and customized solutions to your purchasing needs. We serve a wide range of industries; Medical, Avionics & Instrumentation, Manufacturing, Safety & Maintenance, Energy, Communications & Transportation, Aerospace & Defense, & Laboratories & Municipalities.

Achieving Success Together: At Graybar, we take pride in our longstanding relationship with leading manufacturers — some of which go back more than a century. We believe in working together to achieve growth by serving our mutual customers and driving innovation to keep our entire industry strong and healthy. Graybar is pleased to recognize the following manufactures for their support of our 150th anniversary Celebration



About M.S. Hi-Tech: M.S. Hi-Tech is headquartered in New York and has recently received the SBA's Sub-Contractor of the Year Award (out of seven hundred nominees). The company was founded in 1990 and specializes in electronic components distribution and MRO products, with such franchised lines as 3m, Krud Kutter, SAS Safety, Chemtex, Omron Relays, Curtis Industries, Noreast Transformers, Adam Tech, and Leoch Batteries.

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About Graybar: Graybar is an American employee-owned corporation, based in Clayton, Missouri. It conducts a wholesale distribution business for electrical, communications and data networking products, and is a provider of related supply-chain management and logistics services. It is included on the Fortune 500 list of the largest United States corporations. Founded in 1869 in Cleveland, Ohio, by Elisha Gray and Enos Barton, it was the origin of the Western Electric Company. On December 11, 1925, it was separately incorporated as Graybar Electric Company, Inc.

At Graybar, we look at lighting renovation differently. Every space has a purpose. By adopting a lighting solution based on purpose, you're getting all of the economic and sustainability benefits of LED, but you're also solving one of three critical operational challenges for your business: safety, productivity or prestige. Although there are great products available here, Graybar offers a huge advantage in being your total lighting solution provider. Whether you are building new construction, maintaining or renovating existing facilities, Graybar has the right products and services to assess, design, implement and manage a successful lighting project

Our joint product range extends from MRO, test and measure, custom panel instrumentation, facilities and production support to component and board level items geared to fueling innovation. At Graybar, you can rely on data communication products that work the first time including telephones, communication cable, patch cables, fiber optic cables and accessories, modular plugs and jacks, face-plates, mount boxes, and more. On the electrical side, from everyday wiring for buildings to cables for the harsh environment of the factory floor, Graybar has your wire and cable needs covered. Our wide selection includes metal clad cables for branch circuits or feeder cables, portable cords when flexibility is required, shielded coax cables for radio frequency (RF) transmission in CATV applications, as well as replacement cords for tools and appliances. Graybar has products that make any task or project easier and more efficient.